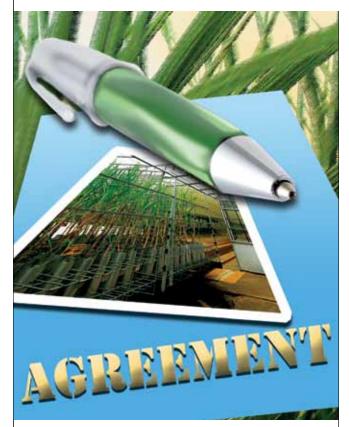
Variety Service Agreements

with SADC countries



ASRI HAS SIGNED VARIETY SERVICE AGREEMENTS WITH MANY SUGARCANE-PRODUCING SADC COUNTRIES, INCLUDING SWAZILAND, MOZAMBIQUE, MALAWI, ZAMBIA AND TANZANIA. THE LICENCES PROVIDE FOR ACCESS TO ALL COMMERCIALLY AVAILABLE VARIETIES, BOTH NEWLY RELEASED AND SOME OF THE OLDER MORE ESTABLISHED COMMERCIAL VARIETIES. THE VALUE OF SOUTH AFRICAN VARIETIES IS DEMONSTRATED BY THEIR SIGNIFICANT CONTRIBUTION TO SUGAR PRODUCTION IN THESE COUNTRIES, AND VARIES FROM 50% TO 100% DEPENDING ON THE COUNTRY. IN RETURN THESE INDUSTRIES ARE CHARGED A LEVY ON THEIR PRODUCTION FROM SA VARIETIES. THIS LEVY CONTRIBUTES DIRECTLY TO THE

INCOME EARNED BY SASRI TO PARTIALLY OFFSET THE CONTRIBUTIONS MADE BY SOUTH AFRICAN MILLERS AND GROWERS. AS PART OF THIS ARRANGEMENT SASRI ALSO PROVIDES THESE INDUSTRIES WITH ANY RELEVANT INFORMATION AND ADVICE ON THEIR VARIETIES AS WELL AS REGULAR PUBLICATIONS AND ACCESS TO THE LIBRARY FACILITIES. ADDITIONAL SPECIALIST INFORMATION, CONSULTATION AND ADVICE ON SUGARCANE PRODUCTION ARE PROVIDED ON A CONSULTANCY BASIS AND INCLUDE ASSISTANCE WITH DISEASE AND PEST IDENTIFICATION, SOIL AND LEAF SAMPLE ANALYSES AND FERTILISER RECOMMENDATIONS. INDUSTRY REPRESENTATIVES ARE ALSO ELIGIBLE TO ATTEND ALL TRAINING AND EDUCATIONAL COURSES OFFERED BY SASRI.

SASRI has different agreements with Zimbabwe and Mauritius as these two countries have their own breeding and research stations respectively. SASRI exports 100 crosses to the Zimbabwe Sugar Association (ZSA) on an annual basis and ZSA follow their own variety selection programme. The Mauritius Sugar Industry Research Institute (MSIRI) and SASRI have a Variety Exchange Agreement that allows both SASRI and MSIRI to exchange varieties for research and breeding purposes to increase the genetic diversity of the existing breeding germplasm.

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