Future farmers markets stock carbon offset credits

An overview of voluntary carbon markets

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Introduction to greenhouse gases (GHG's) and carbon

- 7 gases considered directly responsible for climate change one is carbon dioxide (CO₂)
- Different GHG's have different global warming potentials
- To enable the comparison of these different GHG's, their warming potential is graded against the warming potential of CO₂ as:

"Carbon dioxide equivalents" (CO₂e)

 Agriculture, forestry and other land uses estimated to produce 22 % of global GHG emissions and 10 % of SA emissions



GHG's and carbon in South Africa

- South Africa ranked 14th largest GHG emitter worldwide
- Carbon Tax Act¹ introduced in 2019
- Applies to anyone with a 10MW thermal input capacity for their activities that result in emissions
- Agric exports could be impacted by Carbon Border Adjustment Mechanisms
- JSE Ventures is a *voluntary* carbon marketplace listed on the JSE

¹ Act 15 of 2019. Also see the Carbon Offset Administration System (www.carbon.energy.gov.za)



CO₂ emissions

per capita

 $\mathbf{C} \star$

India

Brazil

Two types of carbon markets

- Voluntary
 - Can sell offsets locally or internationally
 - No centralised voluntary carbon market
 - Offsets from <u>some</u> SA projects can be used to reduce (SARS) carbon tax.
- Compliance
 - UN Kyoto Protocol commitments
 - Government driven
 - Regulated markets
 - Not in SA.

California Cap and Trade







Carbon markets trade in carbon credits and offsets

- Interchangeable terms
- 1 carbon credit <u>or</u> offset = 1 tonne CO₂e (CO₂ equivalents)

Farming/conservation projects generate carbon offsets (trade in voluntary markets)

• Carbon offsets generally not sold/utilised in compliance markets



The role of Crediting Programs and their Standards in carbon markets

- Crediting programs/companies develop Standards
- Usually NGO's.
- Standards provide the:
 - Rules,
 - Methods, and
 - Requirements

for projects to have their carbon offsets certified and issued (to sell).

- Variety of Standards
- Contracted with, or manage registries.

LandMax

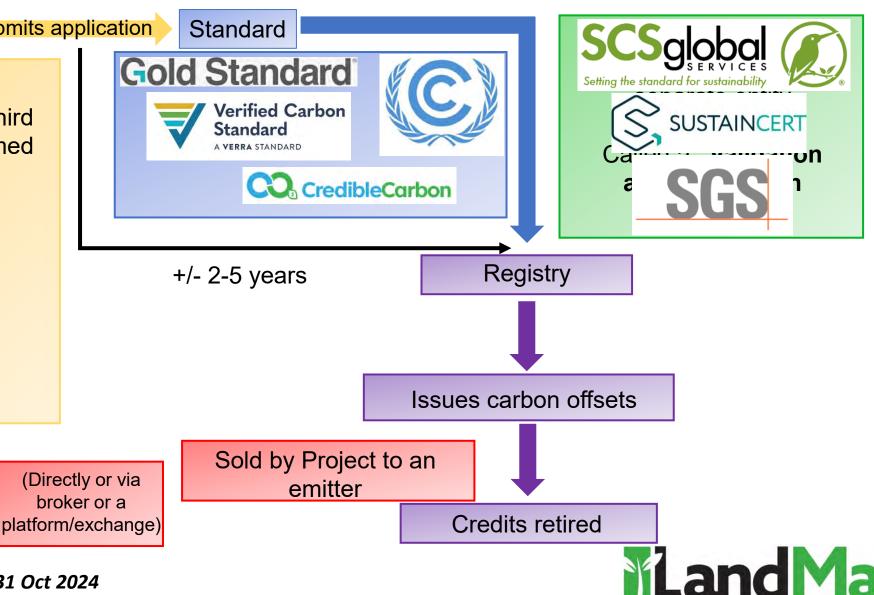
Components of Voluntary Markets

Carbon Offset Project

Submits application

Agriculture projects:

- Generally set up by a third party organization (termed "Project Developer" or "Project Proponent").
- Manages the process (paperwork) of registration, verification etc.
- Sometimes funded by investors.



Carbon offset projects

Comprise of:

• Carbon fixing activities, and/or

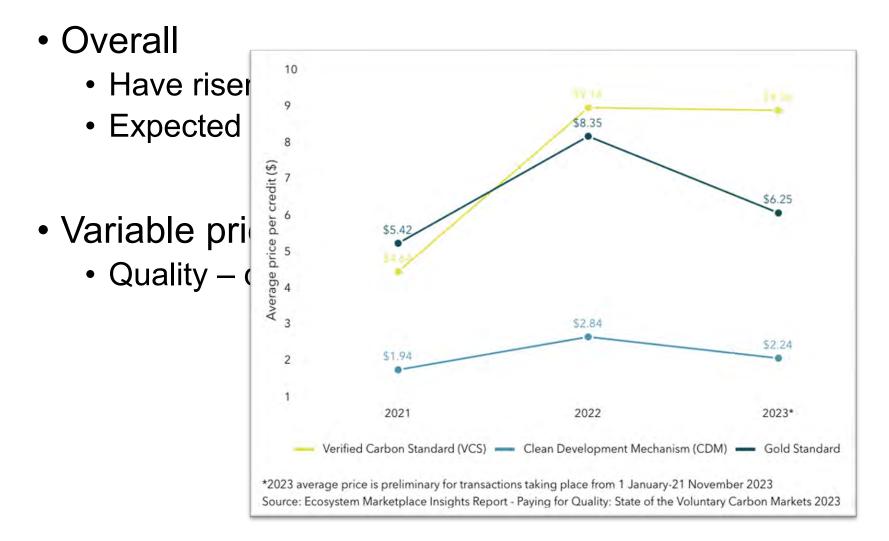


• Emission reduction/avoidance activities





Price of carbon offsets



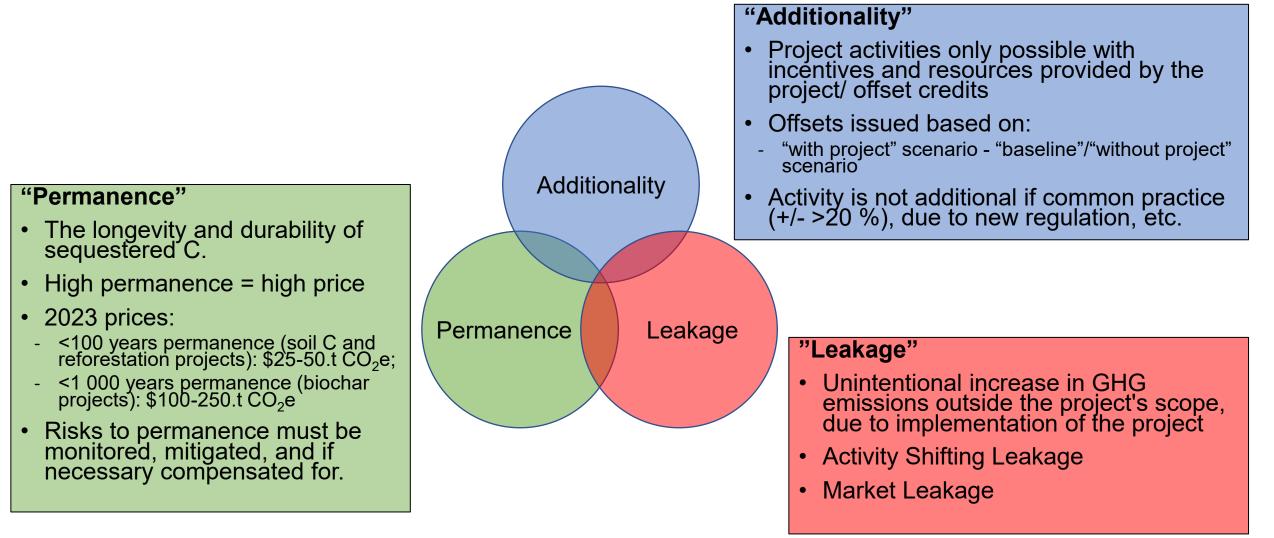


Why does the price of offset credits vary between Standards?

- Standard "quality"
 - Mainly dependent on additionality, permanence, leakage



Additionality, permanence and leakage





Additional contributors to Standard quality:

 Projects are well monitored, reported and verified – realistic, conservative, transparent estimates



• Projects do not cause harm – e.g. break laws, or negatively affect food security, local stakeholders or the environment



How to further maximise income from offsets

- Projects receive more offset credits or occasionally a higher price for offset credits (within a Standard) if:
 - Co-benefits (social and environmental ~ 78 % premium)
 - Vintage (newer Projects receive a higher price)
 - Project location:
 - Country stability
 - Within SA to reduce SA Carbon tax
 - Note: SA Carbon Offset Administration System (<u>www.carbon.energy.gov.za</u>) only recognizes projects belonging to



Bonsucro

Certification of sustainability



- Have a number of criteria that need to be met
- Includes a climate adaptation and mitigation plan
- Certified growers receive higher prices for their sugar
- Bonsucro can assist Projects/growers by providing proof to Standards – but could reduce Additionality



Thinking about going down the carbon route?

- Good records are essential
 - Operations and timing per field quantities of fertiliser, chemicals, fuel, man hours, etc.
 - Yields

View it from the perspective of your potential customer

- What will yield the most amount of carbon offsets
- Will (and how) these would work on your farm
- Potential Project Developers.

Don't trust salesmen

- Project Developers should:
 - Have experience with registering Projects check Registries
 - Consist of a team with varied expertise
 - Understand your farming system
 - Help optimise your effort/input versus C offset income
 - Set out why other farmers may get lower/higher income with similar practice changes (e.g. soil texture influence)
 - Ideally advise and assist you through the changes
 - Set out who is responsible for what.
- Carefully examine the contract proportion of income received, penalties, breach of contract (both parties) etc.



SA sugarcane and carbon

- Pros: Large industry (= worthwhile for project developers), trustworthy industry records, good research
- Opportunities: Irrigation (coal powered), pre-harvest burning, synthetic fertilizer use, diesel use, mono-crop, conservation areas
- Project Developers
 - None (yet) with VCS, GoldStandard or CDM.



The bottom line

- The demand for carbon offsets is likely to increase substantially
- An opportunity for farmers to transition to greener farming methods while reducing/negating any negative financial effects (school fees, yield loss, etc.)
- Has happened in other agricultural sectors will come to sugarcane soon
- Like any opportunity needs careful investigation.



Thank you

